



STATE TO STATE COMPARISONS 2017			
		NH	WI
			
TAXES			
Corporate Income Tax Rate		8.2% *	7.90%
Apportionment Formula			
Property Factor		25%	25%
Payroll Factor		25%	25%
Sales Factor		50%	50%
Throwback Rule		Yes	Yes
NOL Deductions			
Carryback (Years)		0	0
Carryforward (Years)		10	15
LLCs Recognized		No	Yes
S-corps Recognized		No	Yes
Sales Tax & Use Tax %		None	5
Internet Sales Tax		None	5
Tax Exemptions			
Manufacturing Machinery		No Tax	Exempt
Office Equipment		No Tax	Taxable
Custom Software		No Tax	Exempt
Modified Canned Software		No Tax	Taxable
Tangible Personal Property		No Tax	Taxable
Sales & Use - Weighted Average of County & City Rates		No Tax	0.43%
Top Personal Income Tax %		0%	7.65
Professional Services Tax		N	N
Estate, inheritance/gift taxes beyond fed. Pick-up tax.		N	N
Motor Fuel Tax, 11		0.196	0.329
Property Tax			
On Land & Buildings, as share of personal income		5.496	4.293
Telecommunications Tax %			
State/Local Sales Tax		0.00	5.55
State/Local Wireless Rate		8.17	7.10
Workers Compensation Premium Index Rate		2.18	1.92
Unemployment Insurance Tax % (New Employers), 16		2.70	3.60
Unemployment Insurance Time Period to Qualify for Experience Rating		0.05	0.27
Unemployment Insurance Tax Wage Bases, 16		\$14,000	\$14,000
Unemployment Insurance Tax/ Per Employee, 16		\$308	\$504
Unemployment Insurance Number of Benefit Weeks		26	4 to 26
State Trust Fund negative loan balance to Federal Gov. (April, 2015)		0.00	0.00
Gasoline Excise Tax (cents per gallon)		22.2	30.9
Diesel Excise Tax (cents per gallon)		22.2	30.9
Tobacco Excise Tax (cents per pack of 20)		1.8	2.5
State Taxes as Percentage of Personal Income		8.0%	11.0%
Small Business Tax Index: 2014 (1= Best 50= Worst)		18	37
Tax Climate Index (U.S. Tax foundation), 2017 Overall Ranking (1= Best 50= Worst)		7	39
FINANCIAL & GOVERNMENT COMPARISONS			
Tax burden - State/Local, % of Income 2017		6.7%	9.4%
State Government Tax Revenue, 2015 (in thousands)		\$2,487,737	\$17,019,026
Per Capita State Government Tax Collections, 2015		\$1,720	\$2,850
State Cash Solvency Index FY 2014		-1.42	-1.32
State Long-Run Solvency FY 2014		-0.50	-0.86
Public Sector Pensions-% funded 2013		57%	100%
Per Capita State Government Debt Outstanding, 2013		\$6,626	\$4,044
Gross Domestic Product by State, 2014 (% change)		\$0	\$0
State Government Bond Rating 2014		Aa1/AA	Aa2/AA
State Credit Quality Ranking (April 16, Conning Group- 1-strongest 50-weakest)		22	25
Cost of Living Index, Third Quarter 2016		11700.0%	9680.0%
Number of Bureaucrats , 2013		87201.00	366364.00
Legal Liability- Lawsuit Climate (1=Best; 50=worst) , 2015		5	20
% of State + Local Spending, as Measured by the GDP, 92-00 inflation over same period was 16.4%		22.40	46.30
Growth in Disposable Income (1960-2010) (1-Highest - 50 Lowest)		4	3
Median Household Income (2014 Rankings) (1-Highest 50-Lowest)		2	18
Personal Income Per Capita (2015 Rankings) (1-Highest 50-Lowest)		8	24
State Corruption Ranking, 2015 (1=Least corrupt; 51= Most corrupt)		34	20
2016 Forbes Best States for Business (1=Best, 50=Worst)		36	27
Millionaires, Per Capita 2015, (1= Highest, 50=Lowest)		7	27
Average Yearly Legislative Salaries		\$100	\$50,950
Freedom Ranking- Fiscal, Regulatory, Personal (1=best 50=worst)		1	27
ENERGY & ENVIRONMENT			
Electricity, August 2016, (Cents Per Kil Hr.)		18.23	14.33
Electricity Net Generated Renewable Sources in 2010 (Thousand Megawattshours)		2,710	4,586
Natural Gas, 2015 (Dollars Per Thousand Cubit Feet)		16.18	8.54
Coal, Av. Sales Price, \$ Per Short Ton, 2015		N/A	N/A
Business Energy Cost-Index 2012 (1.66-Lowest and 4.69-Highest)		2.50	2.07
Energy Consumption, 2015 (Trillions BTU)		305.2	1,776.2
Total Pollution Released in 2015		471,294	32,060,074
Total Air Emissions in 2015		322,928	11,200,422

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REAL ESTATE			
Office, Class A, average PSF (largest City) April 2015		\$12.00 - \$19.00	\$15.00 - \$19.00
Industrial flex, average cost PSF (largest City)		\$7.00 - \$10.00	\$4.00 - \$5.00
New construction, manufacturing, 24 ft. clear			
25k to 50k, average cost PSF		\$115.00 - \$125.00	N/A
LABOR			
Right to Work State		N	Y
Average Annual Pay, 2015		\$53,138	\$45,230
Average Hourly Earnings For Production Workers, 2015		\$19.74	\$19.32
Percent Change in Average Annual Pay: 2014 to 2015		2.6	3.6
Civilian Labor Force in Sept 2016		757,233	300,142
Workers' Compensation Benefit Payments, 2013		\$214,560	\$1,126,058
Nonfarm Employees in Manufacturing, January 2015 (in thousands)		67,200	472,300
Nonfarm Employees in Government, January 2015 (in thousands)		89,600	412,800
2014, Occupational Injuries-Fatal (preliminary)		17	99
EDUCATION			
Critical Reading SAT Score, 2014		524	596
Math SAT Score, 2014		530	608
Writing SAT Score, 2014		512	578
% of Students Taking SAT Exam, 2014		70.0	4.0
Reading NAEP Score, 2015, Grade 4		232	223
Reading NAEP Score, 2015, Grade 8		275	270
Math NAEP Score, 2015, Grade 4		249	243
Math NAEP Score, 2015, Grade 8		294	289
Projected High School Graduates 2016		13,530	60,310

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Projected High School Student who receive no diploma, 2011	3,808	13,746
Public Elementary/Secondary Expenditures per pupil, 2013	\$15,394.00	\$12,555.00
% of Population Graduated from High School in 2015	87.3	88.0
% of Population With a Bachelor's Degree or More, 2012	34.6	24.7
% of Population With a Advanced Degree or More, 2012	12.6	9.3
Pupil-Teacher Ratio in Public Elementary and Secondary Schools in 2012	12.8	15.5
Average Salary of Public School Teachers in 2012/13	\$55,599	\$55,171
Number of Public Libraries, 2010	233	460
Internet Terminals in Public Libraries 2013	1,417	6,289
Number of Institutions of Higher Education, 2013	43	132
Number of Charters Schools, 2013/14	19	245
DEMOGRAPHICS		
Net Migration 2014 - 2015	1,077	(6,999)
Median Age 2015	42.8	39.4
% Of Population 25 to 44 Years Old, 2012	24.0	25
% Change in Population 2012 to 2013	0.1	0.3
Poverty Rate, 2014	8.2	12.1
% of Public Aid Recipients 2013 (SNAP Participation Rates)	8.6	13.3
% Births to Unmarried Women in 2012	35.0	37.0
CRIME		
Murders in 2015	14	240
Violent Crimes/100,000 Population, 2015	199.3	308.8
Property Crimes, 2015	23,229	113,924
Motor Vehicle Thefts in 2015	891	10,985
Aggravated Assault Rate per 100,000 in 2015	116	180.1
Crime Rate, 2015	1932.6	2270.2
HEALTH INSURANCE		
Average Family Premium per Employee Paid by Employer 2014	\$18,126	\$17,209
Average Monthly Premiums per Person - Individual Market 2014	\$302.32	\$237.51
Hospital Adjusted Expenses per Inpatient Day 2014	\$2,476	\$2,142
Retail Prescription Drugs Filled per Captia 2015	15.5	11.7
Broker Compensation by Health Insurance Market - Small Group 2013	\$17.53	\$14.35
HEALTH		
Healthiest States (1=best; 50=worst), 2017	5	10.0
Health Mandates 2012	38.0	43.0
Infant Mortality /1000 Live Births, 2015	4.9	6.0
% of Persons Not Covered by Health Insurance, 2014 of U.S.	10.9	8.7
Physicians, 2013	4,815	5,083
Deaths by Drug Overdose (per 100,000 pop. 2015) 1=lowest 50=highest	33	23
Deaths by Accident, 2013	619	2,969
Estimated New Cases of Cancer - 2016	8680	32970
Estimated Cancer Deaths Combined - 2016	2770	11630
Current Cigarette use, Percentage of Population, 2015	17.5	18.7
Bioterrorism Preparedness Score, 2012	7	17
Potential # of illness during a severe Pandemic	389,000	1,643,000
Potential # of deaths during a severe Pandemic	10,000	44,000
Health Security Preparedness - 2015 (0-10 rank - 10 most prepared - 6.1+ is above average)	7.3	6.9
% of Adults with Asthma - 2011	16.7	14.9
% of Adults with Diabetes - 2015	9.1	9
Fat Index Rank, 2015 (1 = most fat 50 = least fat)	37	14
% of Children Overweight - 2011	26.0	28.8
% of Adults with Hypertension - 2011	26.1	26.4
Infectious Disease, Percentage of Population, 2010	6	5
Human West Nile Cases - 2015	0	9
Zika Virus Cases, as of April 13, 2016	2	N/A
COST OF LIVING, (LARGEST METRO AREA IN EACH STATE, 3rd Quarter)		
Average Median Apartment Rent, based on 2br, 2017	\$1,350	\$950
Average Listing Home Price, Feb 2017	\$280,699	\$204,479
Average "Check Engine" Light Repair Cost (Parts & Labor)	\$328	\$357
Gasoline/Gallon 8/2017	\$2.30	\$2.32
Doctor Visit	\$149.18	\$173.00
Average Auto Insurance Premium, 2016	\$941.00	\$912.00
Food		
Ground Beef (state capital)	\$3.76	\$4.26
Chicken Breast per pound (major city)	\$4.00	\$4.38
Milk (state capital)	\$3.50	\$2.64
Dozen Eggs (state capital)	\$2.95	\$1.59
Bread (state capital)	\$2.58	\$1.94
QUALITY OF LIFE: CHILD WELL - BEING		
Overall State Ranking, 2016	4	15
Births of Low Birth weight as a percent of all Births in 2014	6.9	7.3
Child Death Rates (deaths per 100,000) 2014	13	15
Teen Deaths Rate by Accident, Homicide, and Suicide (deaths per 100,000), 2014	26	33
Total Teen Birth (rate per 1,000 females ages 15-19), 2014	11.0	18.0
% of Teens Who Are High School Dropouts, 2014	2%	3%
% of Teens Not Attending School and Not Working , 2014	5%	6%
% of Children Whose Parents Lack Secure Employment, 2014	24%	26%
% of Children in Poverty , 2014	13%	18%

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	% of Families with Children Headed by Single Parent, 2014	31%	33%
	Drug Overdose Deaths - % change from 2014-2015	30.9	2.6
	Registered Sex Offenders Per Capita June 2016	206	418
SOCIAL CAPITAL			
	Lifestyles: Hours volunteered Last Year per Resident 2014	32.5	35.1
	Donates to Charity (percent)	0.58	0.62

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Attended Public Meetings (percent)	10%	13%
Active in Neighborhood (percent)	10%	9%
Civic and Social Organizations per 1000 pop, 1977-1992 (from FICA)	0.25	0.14
Mean President Turnout 2012	71%	73%
Av. Charitable Giving per IRS Tax Filers, 2013	\$890	\$978
Residents who volunteer 2015 (rank)	19	3
GEOGRAPHY		
Total Area of States in Square Miles	9,349	65,496
Highest Point of Elevation in Feet	6,288	1,951
% of Days that are Sunny	44	54
Hazardous Weather Fatalities in 2016	1	20
# of Deaths by Lighting Strikes from 2007-2016	0	8
# of Earthquakes by State from 2010-2015	1	0
# of Tornadoes, in 2016	2	11
HOUSING		
New Housing Units Authorized in 2016	3,607	18,706
Homeownership Rate, 2015	71.6	66.6
% Change in House Prices: 2015 to 2016	3.5	6.0
% Change in Existing Home Sales: 2012 to 2016	17.8	18.6
POPULATION		
Population in 2017	1,335,832	5,795,147.0
Population 18 to 24 Year Old in 2015	129,025	563,369.0
Population 25 to 44 Years Old in 2015	311,207	446,032.0
Average Family Size in 2015	3.01	3.0
% of Eligible Voters Reported Registered, 2014	68.3%	71.0%
# of State Legislators, 2016	424	132.0
TRIVIA FACTS		
State Nickname	Granite State	Badger State
State Capital	Concord	Madison
Governor - Apr. 2017	Chris Sununu (R)	Scott Walker (R)
State Song	Old New Hampshire	One Wisconsin
State Flower	Purple Lilac	Wood Violet
State Tree	White Birch	Sugar Maple
State Bird	Purple Finch	Robin
State Motos	Live Free or Die	Forward
COOLNESS FACTORS - NH		
Top 10 Up and Coming US Cities for Tech Jobs, July 2015 - Zip Recruiter	#8 Manchester/Nashua (#1 Austin TX, #10 Eugene OR)	
Best Cities to Raise Children, 2012 - Kiplinger Personal Finance	#2 Manchester/Nashua	
Strongest State in the Union - 2016 - Politico	#1 New Hampshire (#2 Minnesota, #10 Hawaii)	
America's Top 10 Smartest Cities 2014 - WalletHub	#5 Manchester/Nashua (#1 Ann Harbor MI, #10 Boston MA)	
Voters' Choice for New Monopoly Board City, 2015 - Hasbro, Inc. (US Edition of Monopoly - light blue property)	#1 Portsmouth	
America's 11 Happiest Seacoast Towns, 2015 - Coastal Living Magazine	#9 Portsmouth (#1 South Port NC, #11 Corona de Mar)	
11 Coolest Road Trips in the US, 2014 - Buzzfeed.com	#8 Portsmouth (#1 Ashville NC, #11 Santa Cruz CA)	
America's Most Beautiful Town Squares, 2014 - Travel + Leisure	#5 Portsmouth	
Top Small Business Friendly States, 2015 - Thumbtack.com	Grade A+ (Connecticut D, California F grades)	
10 Best Cities for Small Business in the US, 2015 - Thumbtack.com	#1 Manchester (#2 Dallas, #10 San Antonio Texas)	
Best State Capitals to Live in, 2016 - SmartAsset.com	#8 Concord (#1 Montpelier VT, #10 Boise ID)	
Top 10 High-Tech Density, 2016 - BloombergInnovation Index	#4 New Hampshire (#1 Massachusetts, #2 California, #10 Minnesota)	
Happiest State in New England, 2016 - Wallet Hub	#1 New Hampshire	

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	Happiest State in the U.S., 2016 - Wallet Hub	#11 New Hampshire (#1 Utah, #51 West Virginia)	
	Most Free States, 2016 - Freedom in 50 States.org	#1 New Hampshire (#2 Oklahoma, #50 New York)	
	Best States for Families to Live a Richer Life, 2016 - Gobankingrates.org	#1 New Hampshire (#2 North Dakota, #50 California)	
	Last Updates	8/11/2017	8/11/2017
	* In 2018 New Hampshire's business profit tax will be reduced from 8.2% to 7.9% if tax revenue collected for unrestricted general and education trust fund revenues reach \$4.64 billion or more during the 2018 biennium.		
All information is from sources deemed reliable and is provided subject to errors, omissions and modifications.			